## Waku Service Marketplace

Sergei Tikhomirov

Protocol Research Engineer, Waku

Protocol Berg, 2025-06-12, Berlin.

#### Introduction to Waku

Waku is a family of open-source, modular P2P communication protocols that are:

- permissionless
- decentralized
- privacy-preserving
- censorship-resistant

Waku is used by Status, Railgun, and The Graph, among others.



#### Waku Network Architecture

Waku nodes choose which protocols to run:

- RLN-Relay, the backbone of the network;
- Light protocols suited for resource-restricted devices.



#### **Rate Limiting Nullifiers (RLN)**

Waku defends against DoS attacks using ZK-based Rate Limiting Nullifiers (RLN).

#### RLN works as follows:

- Users register a membership in a smart contract;
- Users attach a proof of membership to each message;
- Relay nodes only propagate messages with valid proofs.



#### Waku Light Protocols

Resource-restricted *Edge nodes* may request services from *Service nodes*:

- **Filter**: subscribe to a subset of relayed messages;
- Lightpush: publish a message to the network;
- **Store**: query historic messages.

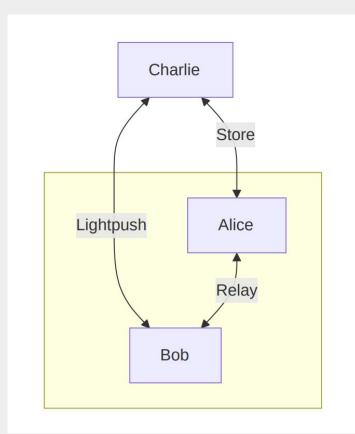


#### Service Nodes and Edge Nodes

Alice and Bob are Service nodes.

Charlie is an Edge node.

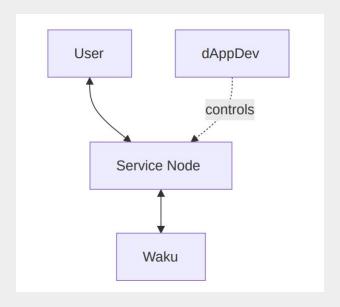
The Waku Relay network in yellow.





#### **Who Runs Service Nodes?**

Usually, d(App) developers run service nodes for the users of their (d)App.



#### **Drawbacks of Centralized Service Provision**

- Central point of failure
- Maintenance and operational expertise required
- Censorship and privacy risks

If dApp devs have to run infrastructure, it is not truly decentralized!

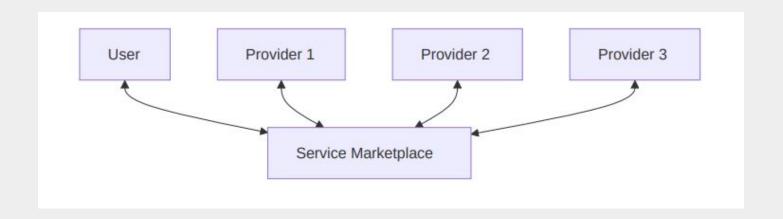


#### Can We Decentralize Waku Service Provision?



#### The Waku Service Marketplace Vision

Independent providers to deliver Waku services directly to users off-chain.





#### **Two User Interaction Models**

- Subsidized Model
  - dApp devs pay for the Waku services on behalf of its users.
  - Reduces user friction, "free-tier" experience.
  - Funds can be allocated via a smart contract.
- Sovereign Model
  - Users choose and pay service providers directly via the marketplace.
  - Greater control over privacy and setup.
  - Analogous to users paying blockchain transaction fees.



#### Benefits of the Marketplace Approach

- "No-devops" model
  - Devs focus on dApp development, not on node maintenance
- Flexibility
  - Users choose service providers that best suit their needs
- Free market
  - Competition among providers incentivizes lower cost and higher quality
- Resilience and Censorship resistance
  - Misbehaving providers are easy to replace



#### **Research Directions**

The Waku Marketplace is a concept and a work in progress. Challenges to be addressed:

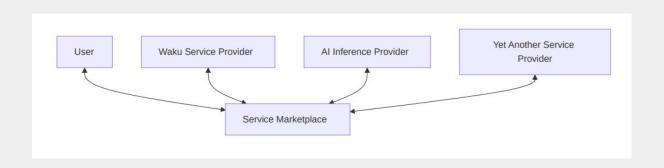
- Discovery
  - "Needle in the haystack" how to find which nodes provide a given service?
- Pricing
  - How to set and negotiate prices?
- Payment mechanism
  - How to pay and verify payments?
- Reputation
  - How to track and exclude malicious or low-quality service nodes?



### Long-Term Vision: A Generalized Service Marketplace

A marketplace where anyone can provide a discoverable, incentivized service (think AI inference). More on that topic:

https://forum.vac.dev/t/waku-service-marketplace-for-all-services/440







#### Help Us Build a Decentralized Services Marketplace!

Join the discussion:

https://blog.waku.org/explanation-series-waku-service-marketplace/

Thank you!





# Protocol BERG v2

The decentralized protocol and infrastructure conference.

June 12-13, Prenzlauer Berg, Berlin; a Department-of-Decentralization event; edition 0b11111100112.